

T. Lauriston Hardin, P.E.

Director of Business Development - BWA, MSI

Vice President of New Business Development, Hardin & Associates

Lauriston is the founder of Hardin & Associates, a subsidiary of MSI. Hardin & Associates is a recognized leader in the wireless broadband communications industry, providing engineering, market planning and strategic consulting services to the broadband wireless industry. Lauriston currently oversees and directs the company's sales operations and manages new business development efforts for emerging market areas and new industries for Hardin & Associates, Inc. He also serves as Director of Business Development – BWA for MSI's Global RF Consulting Services operation.

Mr. Hardin is a co-author of the Petition for Rulemaking for Two-Way Operations in wireless cable. In addition, he assisted in co-authoring the Petition for Declaratory Ruling for Digital Operations in wireless cable. He has published numerous articles and is quoted regularly in various media. Mr. Hardin is an internationally recognized expert in the field of broadband wireless telecommunications and is a featured speaker at both domestic and international symposiums and trade conventions.

Since 1984, Mr. Hardin has been avidly involved in the wireless and coaxial cable industry. Prior to Hardin & Associates, he held a variety of engineering and marketing management positions at General Electric Company including the Comband Group specializing in band compression technology.

He is on the Board of Directors for the Wireless Communications Association International (WCAI) and the Board of Directors of the National ITFS Association (NIA). Mr. Hardin is the Immediate Past Chairman of the WCA Engineering Committee. Mr. Hardin is a member of the Broadband Wireless Association (BWA), National Society of Professional Engineers (NSPE), Institute of Electrical and Electronics Engineers (IEEE), Virginia Society of Professional Engineers (VSPE), National Association of Broadcasters (NAB), Cellular Telephone Industry Association (CTIA), American Management Association (AMA), Association of Federal Communications Consulting Engineers (AFCCE) and the Hampton Roads Partnership Technology - Economic Development Strategic Planning Committee.

Mr. Hardin earned a Bachelor of Electrical Engineering degree from Georgia Tech and is a licensed professional engineer.